



## SciVerse ScienceDirect: the best way to target business, management and accounting professionals

- SciVerse ScienceDirect is Elsevier's full-text scientific online database offering articles from more than 2,500 peer reviewed journals, and more than 11,000 books.
- Elsevier publishes a number of highly acclaimed and influential peer reviewed journals in the business, management and accounting field. Access to full text articles is limited to subscribing customers in academia, corporate and government organisations. Guest users are able to browse the journals and read the abstracts of articles.
- Elsevier now offers an unprecedented opportunity to target highly qualified and very granular audiences through advertising in the subscriber area as well as in the guest area of SciVerse ScienceDirect.

### High relevancy and specific audience

#### Banner advertisements adjacent to peer reviewed content

For the first time, you can place banner advertisements adjacent to peer-reviewed content. This has not been possible in journals delivered either in print or electronically prior to now.

#### Measurable and precise lead generation & branding tool

This invaluable tool allows you to target very highly qualified prospects with a measurable and precise lead generation/branding tool. Online campaign statistics are available, allowing you to monitor, analyse and optimise your campaign based on actual results.

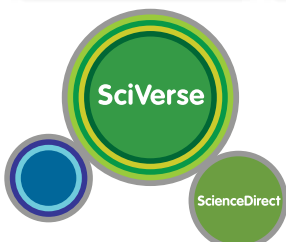
#### Target your advertising

On SciVerse ScienceDirect you can target your advertising on one specific journal or subject category, so you can reach both **vertically and horizontally** into a specific topic, reaching far more qualified users of our content than you could with a single print journal.



### A selection of titles included in Business, Management and Accounting:

**Tourism Management**  
**Journal of Business Research**  
**Journal of Financial Economics**  
**Annals of Tourism Research**  
**International Journal of Project Management**  
**Industrial Marketing Management**  
**The Leadership Quarterly**  
**International Journal of Hospitality Management**  
**European Management Journal**  
**Journal of Operations Management**  
**Long Range Planning**  
**Information & Management**  
**Journal of Vocational Behavior**  
**Business Horizons**  
**Technovation**  
**Accounting, Organizations and Society**  
**Human Resource Management Review**  
**Journal of Accounting and Economics**  
**Public Relations Review**  
**Organizational Behavior and Human Decision Processes**  
**Decision Support Systems**  
**International Journal of Intercultural Relations**  
**Journal of Business Venturing**  
**Organizational Dynamics**  
**Cities**  
**International Business Review**  
**Journal of Air Transport Management**  
**Management Accounting Research**  
**Futures**  
**Journal of Economic Behavior & Organization**  
**Omega**  
**Journal of World Business**  
**Journal of Retailing**  
**International Journal of Research in Marketing**  
**Journal of Retailing and Consumer Services**  
**Journal of Economic Psychology**  
**International Journal of Information Management**  
**Critical Perspectives on Accounting**  
**Technological Forecasting and Social Change**  
**Evaluation and Program Planning**  
**Research in Accounting Regulation**  
**Journal of Economics and Business**



# Usage statistics: 527,000 unique visitors and 4.2 million page views per month



## Examples of existing banner advertising in www.sciencedirect.com

### Formats

- Leaderboard: 728x90 pixels, ScienceDirect.com and Cell.com
- Skyscraper: 120x600 pixels, ScienceDirect.com and Scirus.com
- Large Rectangle: 336x280, ScienceDirect.com and Cell.com

### Every campaign is offered with dedicated in-house traffic and campaign management

- Use of DART world's leading ad management system from DoubleClick
- Campaign metrics that are available 24/7 and placed in the right context
- Constantly monitor your campaign and act to optimize performance

For more information and pricing please contact your sales representative or visit [www.elsevierpublishingsolutions.com](http://www.elsevierpublishingsolutions.com)

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